**Exercise 13: Identify and Address Potential Weaknesses in Your Delivery Chain**

**Objective(s) for participants:**

Identify weaknesses in the delivery chain.

* Identify potential solutions to the identified weaknesses.

**Instructions:**

Using the delivery chain created in Exercise 12, consider potential weaknesses.

Particularly identify potentially challenging relationships, overly complex parts of the chain, areas where there may be a mismatch between funding flows and the delivery chain, and potential choke points in the delivery chain.

Record these weaknesses on the flipchart template.

For each of the weaknesses, identify potential solutions and record those on the flipchart template.

* Repeat as needed with additional strategies and their associated delivery chains.

**Materials needed:**

Delivery chain from Exercise 12

Flipchart

* Markers

**Template for Exercise 13**

|  |  |  |
| --- | --- | --- |
|  | **Potential Weaknesses** | **Potential Solutions** |
| Individual relationships |  |  |
| Complexity |  |  |
| Funding flows |  |  |
| Choke points |  |  |
| Other |  |  |